

TeleMaster: Continental and JLG sign supply agreement for telehandlers

- **TeleMaster tire is result of joint development of Continental and JLG**
- **OTR tire combines proven Continental compound for solid tires reducing rolling resistance and heat build-up with a rugged off the road tread pattern**

Hanover/Fort Mill, October 18, 2018. Technology company Continental and manufacturer of lift equipment JLG have just signed a supply agreement naming Continental the solid tire provider for JLG's telehandlers for the next five years. During this period, Continental's TeleMaster is given priority as the solid tire for all JLG telehandlers manufactured and sold.

The solid OTR tire was created in a joint development effort of Continental and JLG. Thanks to the proven Continental compound for solid tires, it comes with low rolling resistance reducing heat build-up. In addition, the tire offers a rugged tread to handle rough surfaces at worksites.

"The TeleMaster is a true win-win outcome of the collaboration with JLG", says Pavel Prouza, head of sales and marketing, the Americas at Continental Commercial Specialty Tires. "Us at Continental were able to transfer and extend our sound knowledge of solid tire compounds from the industrial to the OTR tire segment, while providing JLG with a solution tailored to their individual needs."

JLG was looking for a tire to suit its JLG and SkyTrak telehandlers. The company needed a hearty solid tire capable of heavy load bearing, traveling long distances and built with a rugged tread to handle the rough surfaces at worksites. After success with Continental's SC20 tire, JLG and Continental worked to develop a custom tire with similar capabilities but equipped with a more rugged off the road tread pattern.

The key account manager for original equipment in North America, Carly Shipley, explained, "We take pride in working with original equipment manufacturers to develop a tire for specific applications. Our expert engineers work closely with our customers throughout the development process."



The cooperation led to the development of the TeleMaster, specifically designed with high traction, high damage protection and an outstanding service life.

Continental develops pioneering technologies and services for sustainable and networked mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent and affordable solutions for vehicles, machines, traffic and transport. In 2017, Continental generated sales of approximately €44 billion and currently employs more than 243,000 people in 60 countries.

The Tire division has 24 production and development locations worldwide. As one of the leading tire manufacturers with around 54,000 employees, the division posted sales of €1.3 billion in 2017. Continental ranks among the technology leaders in tire production and offers a broad product range for passenger cars, commercial vehicles and two-wheelers. Through continuous investment in R&D, Continental makes a major contribution to safe, cost-effective and ecologically efficient mobility. The Tire division's portfolio includes services for the tire trade and for fleet applications, as well as digital management systems for commercial vehicle tires.

Press contact

Anika Hannig
PR & Marketing Communications Manager
Commercial Specialty Tires

Continental
Tire Division
Büttnerstraße 25
30165 Hanover, Germany

Phone: +49 (0) 511 938 2533
E-mail: anika.hannig@conti.de

Laura Emory
Marketing and Business Systems Specialist
Commercial Specialty Tires

Continental
1830 MacMillan Park Drive
Fort Mill, SC 29707

Phone: (704) 496-0893
E-mail: laura.emory@conti-na.com

This press release is available in the following languages: English, German

Links

www.continental-corporation.com
www.continental-tires.com

www.continental-specialty-tires.com

Press portal:

www.continental-press.com
